



495 Dikeman Avenue NE  
Bainbridge Island, WA 98110

☎ 206.793.7900  
☎ 206.793.5011  
www.avalara.com

**Sage Platinum For Windows Leaps Forward With Industry-Leading Sales Tax Solution**  
*Avalara and Dynamic Business Solutions Join Forces to Bring Sales Tax Automation to a Wider Sage Software Audience*

**Bainbridge Island, WA and South Burlington, VT — November 24, 2009** — Avalara

([www.avalara.com](http://www.avalara.com)), the leading provider of web-based [sales tax automation](#), and the developer of the award-winning Sage Sales Tax powered by Avalara, announced today AvaTax for Sage PFW ERP. Through a partnership with leading Sage PFW master developer, Dynamic Business Solutions, Inc. (DBS) Avalara now enables Sage PFW customers to automate and manage their internal sales tax requirements with AvaTax for Sage PFW.

"After considering a number of solutions, DBS determined that AvaTax is not only the industry-leading solution, but also is in the strongest position to provide the level of accuracy and precision Sage PFW customers require for tax compliance," said Rick Lunt, Dynamic Business Solutions founder and vice president. "In the time since we've released AvaTax for Sage PFW, we couldn't be more pleased with the results and affordable business efficiencies that PFW customers now enjoy. Knowing that Avalara is behind the curtains managing the countless tax complexities simply completed the picture for us."

Dynamic Business Solutions is a leading Sage business and development partner, as well as a Microsoft Certified Solution Provider. DBS specializes in the sales, installation, and support of a number of Sage and Microsoft solutions and for nearly 15 years has garnered numerous awards and recognitions as an industry leader.

"It's with tremendous pride that we are able to open the door for Sage PFW customers and the reselling community to benefit from an automated tax calculation, compliance, and reporting solution," said Scott McFarlane, CEO and co-founder of Avalara. "We are truly excited to welcome PFW customers and business partners into the Avalara family, and we couldn't be more pleased to have joined with the DBS team to bring this tremendous opportunity to market."

Avalara's installed base includes customers utilizing Epicor, Exact, Intacct, Intuit, Microsoft, NetSuite, SYSPRO, eBay ProStores, and numerous other ERP and ecommerce solutions. Avalara also offers complete end-to-end [automated tax solutions](#) for Sage MAS 90 ERP, Sage MAS 200 ERP, Sage MAS 500 ERP, Sage Accpac ERP, and Sage Pro ERP. With the launch of Sage PFW ERP, Avalara continues to round out the mid-market as the industry-leading solution of choice to eliminate the burdens associated with accurate collecting, reporting, filing, and remitting of transactional taxes.

**About Avalara:**

Avalara is transforming the sales and use tax compliance process for businesses of all sizes by delivering advanced technology solutions that provide the fastest, easiest, most accurate, and affordable way for companies to address their statutory tax requirements. Chosen by nearly 10,000 businesses throughout the U.S., Canada, and abroad, and a trusted provider of over 200 million sales tax calculations annually,

Avalara is the recognized leader in web-based sales tax services and solutions. For more information, please visit [www.avalara.com](http://www.avalara.com) or contact [Althea Azeff](#).

**About Dynamic Business Solutions, Inc:**

Established in 1995, Dynamic Business Solutions develops, supports, and markets industry specific applications that integrate with leading ERP and payroll packages from SAGE and Microsoft Dynamics. DBS products are used extensively in manufacturing, hospitality, and non-profit organizations. An authorized reseller for Sage Software and Microsoft Dynamics, DBS, with its team of developers and experienced professionals, are dedicated to developing client focused solutions. For more information, please visit [www.d-b-s.com](http://www.d-b-s.com) or contact Rick Lunt, 802.383.1600 x223.